

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**FORM 8-K**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the**

**Securities Exchange Act of 1934**

**Date of Report: December 2, 2021**

**(Date of earliest event reported)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_



**MARVELL TECHNOLOGY, INC.**

|  |  |  |
| --- | --- | --- |
|  | **(Exact name of registrant as specified in its charter)** |  |
|  | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |
| **Delaware** | **0-30877** | **85-3971597** |
| **(State or other jurisdiction of** | **(Commission File Number)** | **(IRS Employer Identification No.)** |
| **incorporation)** |  |  |
|  | **1000 N. West Street, Suite 1200** |  |
|  | **Wilmington, Delaware 19801** |  |
|  | **(Address of principal executive offices, including Zip Code)** |  |
|  | **(302) 295-4840** |  |
|  | **(Registrant’s telephone number, including area code)** |  |
|  | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

* Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
* Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
* Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
* Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter)

or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Securities registered pursuant to Section 12(b) of the Act:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  | **Trading** | | **Name of each exchange** |
| **Title of each class** | | **Symbol(s)** | | **on which registered** |
| **Common Shares** |  | **MRVL** |  | **The Nasdaq Stock Market, LLC** |
|  |  |  |  |  |
|  |  |  |  |  |

**Item 2.02 Results of Operations and Financial Condition.**

*The information in Item 2.02 of this Current Report, including the accompanying Exhibit 99.1, is being furnished and shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of Section 18. The information in Item 2.02 of this Current Report shall not be incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language contained in such filing.*

On December 2, 2021, Marvell Technology, Inc. (“Marvell”) issued a press release reporting its financial results for the third quarter of fiscal 2022 ended October 30, 2021. A copy of the press release is furnished herewith as Exhibit 99.1.

Marvell will conduct a conference call on Thursday, December 2, 2021 at 1:45 p.m. Pacific Time to discuss results for the third quarter of fiscal 2022. Interested parties may join the conference call by dialing 1-888-317-6003 or 1-412-317-6061, passcode **8563448**. The call will be webcast and can be accessed at the Marvell Investor Relations website at http://investor.marvell.com/. A replay of the call can be accessed by dialing 1-877-344-7529 or 1-412-317-0088, passcode **10161867** until Thursday, December 9, 2021.

**Item 9.01** **Financial Statements and Exhibits.**

(d) Exhibits.

99.1 [Press Release dated December 2, 2021, titled “Marvell Technology, Inc. Reports Third Quarter of Fiscal Year 2022 Financial Results”](#page4)

104 Cover Page Interactive Data File (the cover page XBRL tags are embedded within the Inline XBRL document)



**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MARVELL TECHNOLOGY, INC.

Date: December 2, 2021 By: /s/ JEAN HU



**Jean Hu**

***Chief Financial Officer***

**Exhibit 99.1**



**Marvell Technology, Inc. Reports Third Quarter of Fiscal Year 2022**

**Financial Results**

* Q3 Net Revenue: $1.211 billion, grew by 61% year-on-year
* Q3 Gross Margin: 48.5% GAAP gross margin; 65.1% non-GAAP gross margin
* Q3 Diluted income (loss) per share: $(0.08) GAAP diluted loss per share; $0.43 non-GAAP diluted income per share

**Santa Clara, Calif. (December 2, 2021)** - Marvell Technology, Inc. (NASDAQ: MRVL), a leader in infrastructure semiconductor solutions, today reportedfinancial results for the third quarter of fiscal year 2022.

Marvell completed the acquisition of Innovium, Inc. (“Innovium”) on October 5, 2021 (the “acquisition date”), approximately 25 days before the end of the third quarter of fiscal year 2022. Marvell’s results for the third quarter of fiscal 2022 include the results of Innovium from the acquisition date, while prior periods presented do not.

Net revenue for the third quarter of fiscal 2022 was $1.211 billion, which exceeded the midpoint of the Company's guidance provided on August 26, 2021. GAAP net loss for the third quarter of fiscal 2022 was $(63) million, or $(0.08) per diluted share. Non-GAAP net income for the third quarter of fiscal 2022 was $364 million, or $0.43 per diluted share. Cash flow from operations for the third quarter was $265 million.

“Marvell delivered record revenue of $1.211 billion in the fiscal third quarter, growing 13 percent sequentially and 61 percent year over year, exceeding the high end of our guidance. Revenue grew substantially in each of our five end markets, led by data center, our largest contributor at 41 percent of total revenue, which grew 15 percent sequentially and 109 percent year over year,” said Matt Murphy, Marvell’s President and CEO. “For the fourth quarter, we are expecting sequential revenue growth of 9 percent at the midpoint of guidance, led by 5G, which is projected to increase by 30 percent sequentially and data center which is forecasted to continue to grow in the double digits on a percentage basis.”

The financial outlook for the fourth quarter of fiscal 2022 includes expected results of Innovium for the full quarter.

**Fourth Quarter of Fiscal 2022 Financial Outlook**

* Net revenue is expected to be $1.320 billion +/- 3%.
* GAAP gross margin is expected to be 47.9% to 49.8%.
* Non-GAAP gross margin is expected to be approximately 65%.
* GAAP operating expenses are expected to be $630 million to $640 million.
* Non-GAAP operating expenses are expected to be $390 million to $395 million.
* Basic weighted average shares outstanding are expected to be 844 million.
* Diluted weighted average shares outstanding are expected to be 861 million.
* GAAP diluted loss per share is expected to be $(0.03) +/- $0.04 per share.
* Non-GAAP diluted income per share is expected to be $0.48 +/- $0.03 per share.

GAAP diluted EPS is calculated using basic weighted average shares outstanding when there is a GAAP net loss, and calculated using diluted weighted average shares outstanding when there is a GAAP net income. Non-GAAP diluted EPS is calculated using diluted weighted average shares outstanding.

**Conference Call**

Marvell will conduct a conference call on Thursday, December 2, 2021 at 1:45 p.m. Pacific Time to discuss results for the third quarter of fiscal 2022. Interested parties may join the conference call by dialing 1-888-317-6003 or 1-412-317-6061, passcode 8563448. The call will be webcast and can be accessed at the Marvell Investor Relations website at http://investor.marvell.com/. A replay of the call can be accessed by dialing 1-877-344-7529 or 1-412-317-0088, passcode 10161867 until Thursday, December 9, 2021.

**Discussion of Non-GAAP Financial Measures**

Non-GAAP financial measures exclude the effect of share-based compensation expense, amortization of the inventory fair value adjustment associated with acquisition, amortization of acquired intangible assets, acquisition and divestiture-related costs, restructuring and other related charges (including, but not limited to, asset impairment charges, employee severance costs, and facilities related charges), resolution of legal matters, and certain expenses and benefits that are driven primarily by discrete events that management does not consider to be directly related to Marvell's core business.

Marvell uses a non-GAAP tax rate to compute the non-GAAP tax provision. This non-GAAP tax rate is based on Marvell's estimated annual GAAP income tax forecast, adjusted to account for items excluded from GAAP income in calculating Marvell's non-GAAP income, as well as the effects of significant non-recurring and period specific tax items which vary in size and frequency. Marvell's non-GAAP tax rate is determined on an annual basis and may be adjusted during the year to take into account events that may materially affect the non-GAAP tax rate such as tax law changes; significant changes in Marvell's geographic mix of revenue and expenses; or changes to Marvell's corporate structure. For the third quarter of fiscal 2022, a non-GAAP tax rate of 5.0% has been applied to the non-GAAP financial results.

Marvell believes that the presentation of non-GAAP financial measures provides important supplemental information to management and investors regarding financial and business trends relating to Marvell's financial condition and results of operations. While Marvell uses non-GAAP financial measures as a tool to enhance its understanding of certain aspects of its financial performance, Marvell does not consider these measures to be a substitute for, or superior to, financial measures calculated in accordance with GAAP. Consistent with this approach, Marvell believes that disclosing non-GAAP financial measures to the readers of its financial statements provides such readers with useful supplemental data that, while not a substitute for GAAP financial measures, allows for greater transparency in the review of its financial and operational performance.

Externally, management believes that investors may find Marvell's non-GAAP financial measures useful in their assessment of Marvell's operating performance and the valuation of Marvell. Internally, Marvell's non-GAAP financial measures are used in the following areas:

* Management’s evaluation of Marvell’s operating performance;
* Management’s establishment of internal operating budgets;
* Management’s performance comparisons with internal forecasts and targeted business models; and
* Management’s determination of the achievement and measurement of certain performance-based equity awards (adjustments may vary from award to award).

Non-GAAP financial measures have limitations in that they do not reflect all of the costs associated with the operations of Marvell's business as determined in accordance with GAAP. As a result, you should not consider these measures in isolation or as a substitute for analysis of Marvell's results as reported under GAAP. The exclusion of the above items from our GAAP financial metrics does not necessarily mean that these costs are unusual or infrequent.

**Forward-Looking Statements under the Private Securities Litigation Reform Act of 1995**

This press release contains forward-looking statements within the meaning of the federal securities laws that involve risks and uncertainties. Words such as “anticipates,” “expects,” “intends,” “plans,” “projects,” “believes,” “seeks,” “estimates,” “can,” “may,” “will,” “would,” “outlook,” “forecast,” “targets” and similar expressions identify such forward-looking statements. These statements are not guarantees of results and should not be considered as an indication of future activity or future performance. Forward-looking statements are predictions, projections and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. Actual events or results may differ materially from those described in this press release due to a number of risks and uncertainties, including, but not limited to: failure to realize all of the anticipated benefits of the transactions with Inphi and Innovium on a timely basis, including as a result of our ability to successfully integrate the businesses of Marvell, Inphi and Innovium or due to unexpected costs or liabilities as a result of the transactions; our ability to retain and hire key personnel; risks related to the rapid growth of the Company; risks related to the impact of the COVID-19 pandemic which have impacted, and may continue to impact our business and operations, the transportation and manufacturing of our products, and the operations of our customers, distributors, vendors, suppliers, and partners; the impact of COVID-19, or other future pandemics, on the U.S. and global economies; disruptions caused by COVID-19, including as a result of restrictions that may be imposed by us or third parties, resulting in worker absenteeism, turnover, quarantines and restrictions on our employees' ability to work, innovate, collaborate, and travel; the effects that the current credit and market conditions caused by, or resulting from, COVID-19 could have on the liquidity and financial condition of us and our customers and suppliers, including any impact on the ability to meet contractual obligations; supply chain disruptions or component shortages that may impact the production of our products or may impact the price of components which in turn may impact our margins on any impacted products and any constrained availability from other electronic suppliers impacting our customers' ability to ship their products, which in turn may adversely impact our sales to those customers; our reliance on our manufacturing partners for the manufacture, assembly and testing of our products; the impact of international conflict and economic volatility in either domestic or foreign markets including risks related to trade conflicts, regulations, and tariffs, including but not limited to, restrictions imposed on our Chinese customers; the risks associated with manufacturing and selling products and customers' products outside of the United States; our ability to define, design and develop products for the Cloud and 5G markets; our ability to market our 5G products to Tier 1 infrastructure customers; the stockholder dilution and other effects on us from, and our ability to complete (on a timely basis or at all) and realize the anticipated benefits of, announced acquisitions, divestitures and investments; cancellations, rescheduling or deferrals of significant customer orders or shipments, as well as the ability of our customers to manage inventory; our ability to estimate customer demand and future sales accurately; severe financial hardship or bankruptcy of one or more of our major customers; our ability to realize the expected benefits from restructuring activities; the effects of transitioning to smaller geometry process technologies; the impact of any change in the income tax laws in jurisdictions where we operate and the loss of any beneficial tax treatment that we currently enjoy; our ability to limit costs related to defective products; the risk of downturns in the semiconductor industry; risks related to our debt obligations; the outcome of pending or future litigation and legal and regulatory proceedings; risk related to our ESG program; our dependence on a small number of customers; the impact and costs associated with changes in international financial and regulatory conditions; our ability and the ability of our customers to successfully compete in the markets in which we serve; our ability and our customers' ability to develop new and enhanced products and the adoption of those products in the market; decreases in gross margin and results of operations in the future due to a number of factors, including inflation and volatility in foreign exchange rates; our ability to accurately categorize our products by end markets; our ability to scale our operations in response to changes in demand for existing or new products and services; risks associated with acquisition and consolidation activity in the semiconductor industry; our ability to protect our intellectual property; our maintenance of an effective system of internal controls; and other risks detailed in our SEC filings from time to time. The foregoing list of factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties that affect our business described in the “Risk Factors” section of our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and other documents filed by us from time to time with the SEC. Forward-looking statements speak only as of the date they are made. Readers are cautioned not to put undue reliance on forward-looking statements, and we assume no obligation and do not intend to update or revise these forward-looking statements, whether as a result of new information, future events or otherwise.

**About Marvell**

To deliver the data infrastructure technology that connects the world, we’re building solutions on the most powerful foundation: our partnerships with our customers. Trusted by the world’s leading technology companies for 25 years, we move, store, process and secure the world’s data with semiconductor solutions designed for our customers’ current needs and future ambitions. Through a process of deep collaboration and transparency, we’re ultimately changing the way tomorrow’s enterprise, cloud, automotive, and carrier architectures transform—for the better.

*Marvell® and the Marvell logo are registered trademarks of Marvell and/or its affiliates.*

**Marvell Technology, Inc.**

**Condensed Consolidated Statements of Operations (Unaudited)**

**(In thousands, except per share amounts)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  |  |  | **Three Months Ended** | | |  |  |  |  | **Nine Months Ended** | | | |
|  |  | **October 30,** | |  | **July 31,** | |  | **October 31,** |  |  | **October 30,** | |  | **October 31,** |
|  |  | **2021** |  |  | **2021** |  |  | **2020** |  |  | **2021** |  |  | **2020** |
| Net revenue | $ | 1,211,245 |  | $ | 1,075,881 |  | $ | 750,143 |  | $ | 3,119,405 |  | $ | 2,171,081 |
| Cost of goods sold |  | 623,425 |  |  | 704,051 |  |  | 369,083 |  |  | 1,741,614 |  |  | 1,103,863 |
| Gross profit |  | 587,820 |  |  | 371,830 |  |  | 381,060 |  |  | 1,377,791 |  |  | 1,067,218 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Research and development |  | 371,894 |  |  | 367,043 |  |  | 255,637 |  |  | 1,025,037 |  |  | 812,360 |
| Selling, general and administrative |  | 243,406 |  |  | 259,161 |  |  | 115,501 |  |  | 704,033 |  |  | 350,322 |
| Restructuring related charges |  | 5,861 |  |  | 12,294 |  |  | 19,312 |  |  | 31,041 |  |  | 161,189 |
| Total operating expenses |  | 621,161 |  |  | 638,498 |  |  | 390,450 |  |  | 1,760,111 |  |  | 1,323,871 |
| Operating loss |  | (33,341) |  |  | (266,668) |  |  | (9,390) |  |  | (382,320) |  |  | (256,653) |
| Interest income |  | 189 |  |  | 150 |  |  | 608 |  |  | 561 |  |  | 2,243 |
| Interest expense |  | (35,423) |  |  | (33,814) |  |  | (16,066) |  |  | (104,378) |  |  | (48,531) |
| Other income (loss), net |  | 999 |  |  | (1,654) |  |  | 299 |  |  | 568 |  |  | 3,613 |
| Interest and other income (loss), net |  | (34,235) |  |  | (35,318) |  |  | (15,159) |  |  | (103,249) |  |  | (42,675) |
| Loss before income taxes |  | (67,576) |  |  | (301,986) |  |  | (24,549) |  |  | (485,569) |  |  | (299,328) |
| Benefit for income taxes |  | (5,044) |  |  | (25,558) |  |  | (1,641) |  |  | (58,367) |  |  | (5,494) |
| Net loss | $ | (62,532) |  | $ | (276,428) |  | $ | (22,908) |  | $ | (427,202) |  | $ | (293,834) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss per share — basic: | $ | (0.08) |  | $ | (0.34) |  | $ | (0.03) |  | $ | (0.55) |  | $ | (0.44) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss per share — diluted: | $ | (0.08) |  | $ | (0.34) |  | $ | (0.03) |  | $ | (0.55) |  | $ | (0.44) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Weighted average shares: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 828,635 |  |  | 821,062 |  |  | 670,487 |  |  | 781,008 |  |  | 667,186 |
| Diluted |  | 828,635 |  |  | 821,062 |  |  | 670,487 |  |  | 781,008 |  |  | 667,186 |

**Marvell Technology, Inc.**

**Condensed Consolidated Balance Sheets (Unaudited)**

**(In thousands)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  |  | **October 30,** | |  | **January 30,** |
|  |  | **2021** |  |  | **2021** |
| **Assets** |  |  |  |  |  |
| Current assets: |  |  |  |  |  |
| Cash and cash equivalents | $ | 523,502 |  | $ | 748,467 |
| Accounts receivable, net |  | 978,261 |  |  | 536,668 |
| Inventories |  | 628,600 |  |  | 268,228 |
| Prepaid expenses and other current assets |  | 114,451 |  |  | 63,782 |
| Total current assets |  | 2,244,814 |  |  | 1,617,145 |
| Property and equipment, net |  | 444,003 |  |  | 326,125 |
| Goodwill |  | 11,446,444 |  |  | 5,336,961 |
| Acquired intangible assets, net |  | 6,439,106 |  |  | 2,270,700 |
| Deferred tax assets |  | 528,985 |  |  | 672,424 |
| Other non-current assets |  | 915,490 |  |  | 541,569 |
| Total assets | $ | 22,018,842 |  | $ | 10,764,924 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| **Liabilities and Stockholders’ Equity** |  |  |  |  |  |
| Current liabilities: |  |  |  |  |  |
| Accounts payable | $ | 440,592 |  | $ | 252,419 |
| Accrued liabilities |  | 521,905 |  |  | 435,616 |
| Accrued employee compensation |  | 222,835 |  |  | 189,421 |
| Short-term debt |  | 52,205 |  |  | 199,641 |
| Total current liabilities |  | 1,237,537 |  |  | 1,077,097 |
| Long-term debt |  | 4,504,321 |  |  | 993,170 |
| Other non-current liabilities |  | 590,640 |  |  | 258,853 |
| Total liabilities |  | 6,332,498 |  |  | 2,329,120 |
|  |  |  |  |  |  |
| Stockholders’ equity: |  |  |  |  |  |
| Common stock |  | 1,682 |  |  | 1,350 |
| Additional paid-in capital |  | 14,148,741 |  |  | 6,331,013 |
| Retained earnings |  | 1,535,921 |  |  | 2,103,441 |
| Total stockholders’ equity |  | 15,686,344 |  |  | 8,435,804 |
| Total liabilities and stockholders’ equity | $ | 22,018,842 |  | $ | 10,764,924 |
|  |  |  |  |  |  |

**Marvell Technology, Inc.**

**Condensed Consolidated Statements of Cash Flows (Unaudited)**

**(In thousands)**

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | **Three Months Ended** | | | | |  | **Nine Months Ended** | | | |
|  |  | **October 30,** | |  | **October 31,** |  |  | **October 30,** | |  | **October 31,** |
|  |  | **2021** |  |  | **2020** |  |  | **2021** |  |  | **2020** |
| **Cash flows from operating activities:** |  |  |  |  |  |  |  |  |  |  |  |
| Net loss | $ | (62,532) |  | $ | (22,908) |  | $ | (427,202) |  | $ | (293,834) |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 71,592 |  |  | 47,834 |  |  | 189,677 |  |  | 149,922 |
| Share-based compensation |  | 119,090 |  |  | 59,787 |  |  | 325,922 |  |  | 182,060 |
| Amortization of acquired intangible assets |  | 279,282 |  |  | 109,433 |  |  | 684,593 |  |  | 333,934 |
| Amortization of inventory fair value adjustment associated with acquisitions |  | 21,470 |  |  | — | |  | 191,030 |  |  | 17,284 |
| Amortization of deferred debt issuance costs and debt discounts |  | 3,750 |  |  | 1,359 |  |  | 19,031 |  |  | 3,217 |
| Restructuring related impairment charges |  | 1,049 |  |  | 6,013 |  |  | 5,205 |  |  | 123,559 |
| Other expense, net |  | 13,464 |  |  | 6,396 |  |  | 60,053 |  |  | 19,448 |
| Deferred income taxes |  | (15,984) |  |  | 859 |  |  | (67,570) |  |  | 415 |
| Changes in assets and liabilities, net of acquisition: |  |  |  |  |  |  |  |  |  |  |  |
| Accounts receivable |  | (192,229) |  |  | (6,729) |  |  | (341,444) |  |  | 2,075 |
| Inventories |  | (118,388) |  |  | (5,984) |  |  | (200,675) |  |  | 29,817 |
| Prepaid expenses and other assets |  | (19,149) |  |  | (5,677) |  |  | (65,339) |  |  | (8,692) |
| Accounts payable |  | 93,200 |  |  | 5,121 |  |  | 93,788 |  |  | 34,768 |
| Accrued liabilities and other non-current liabilities |  | 761 |  |  | 5,289 |  |  | (7,004) |  |  | 26,817 |
| Accrued employee compensation |  | 69,289 |  |  | 56,741 |  |  | 12,980 |  |  | 38,202 |
| Net cash provided by operating activities |  | 264,665 |  |  | 257,534 |  |  | 473,045 |  |  | 658,992 |
| **Cash flows from investing activities:** |  |  |  |  |  |  |  |  |  |  |  |
| Purchases of technology licenses |  | (2,731) |  |  | (1,712) |  |  | (9,371) |  |  | (8,476) |
| Purchases of property and equipment |  | (76,804) |  |  | (35,359) |  |  | (130,483) |  |  | (88,242) |
| Acquisitions, net of cash acquired |  | 60,436 |  |  | — | |  | (3,539,729) |  |  | — |
| Other, net |  | (53) |  |  | (476) |  |  | (2,457) |  |  | 223 |
| Net cash used in investing activities |  | (19,152) |  |  | (37,547) |  |  | (3,682,040) |  |  | (96,495) |
| **Cash flows from financing activities:** |  |  |  |  |  |  |  |  |  |  |  |
| Repurchases of common stock |  | — | |  | — | |  | — | |  | (25,202) |
| Proceeds from employee stock plans |  | 2,428 |  |  | 2,256 |  |  | 42,784 |  |  | 50,490 |
| Tax withholding paid on behalf of employees for net share settlement |  | (52,851) |  |  | (25,912) |  |  | (169,001) |  |  | (82,626) |
| Dividend payments to stockholders |  | (50,429) |  |  | (40,229) |  |  | (140,318) |  |  | (120,111) |
| Payments on technology license obligations |  | (30,551) |  |  | (34,285) |  |  | (97,858) |  |  | (76,794) |
| Proceeds from issuance of debt |  | — | |  | — | |  | 3,806,096 |  |  | — |
| Principal payments of debt |  | (150,938) |  |  | (100,000) |  |  | (425,938) |  |  | (100,000) |
| Payment for repurchases and settlement of convertible notes |  | (316) |  |  | — | |  | (181,207) |  |  | — |
| Proceeds from capped calls |  | 33 |  |  | — | |  | 160,319 |  |  | — |
| Payment of equity and debt financing costs |  | (7) |  |  | (22,313) |  |  | (11,850) |  |  | (22,313) |
| Other, net |  | 1,003 |  |  | 1,003 |  |  | 1,003 |  |  | (1,504) |
| Net cash provided by (used in) financing activities |  | (281,628) |  |  | (219,480) |  |  | 2,984,030 |  |  | (378,060) |
| Net increase (decrease) in cash and cash equivalents |  | (36,115) |  |  | 507 |  |  | (224,965) |  |  | 184,437 |
| Cash and cash equivalents at beginning of period |  | 559,617 |  |  | 831,534 |  |  | 748,467 |  |  | 647,604 |
| Cash and cash equivalents at end of period | $ | 523,502 |  | $ | 832,041 |  | $ | 523,502 |  | $ | 832,041 |
|  |  |  |  |  |  |  |  |  |  |  |  |

**Marvell Technology, Inc.**

**Reconciliations from GAAP to Non-GAAP (Unaudited)**

**(In thousands, except per share amounts)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  |  | **Three Months Ended** | | | |  |  |  |  | **Nine Months Ended** | | | |  |
|  |  | **October 30,** |  |  | **July 31,** | |  | **October 31,** |  |  | **October 30,** | |  | **October 31,** |  |
|  |  | **2021** |  |  | **2021** |  |  | **2020** |  |  | **2021** |  |  | **2020** |  |
| GAAP gross profit: | $ | 587,820 | $ | | 371,830 |  | $ | 381,060 |  | $ | 1,377,791 |  | $ | 1,067,218 |  |
| Special items: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Share-based compensation |  | 9,370 |  |  | 2,665 |  |  | 4,435 |  |  | 21,838 |  |  | 12,055 |  |
| Amortization of acquired intangible assets |  | 169,691 |  |  | 167,253 |  |  | 83,078 |  |  | 430,756 |  |  | 254,870 |  |
| Other cost of goods sold (a) |  | 21,470 |  |  | 155,840 |  |  | 4,296 |  |  | 191,033 |  |  | 34,488 |  |
| Total special items |  | 200,531 |  |  | 325,758 |  |  | 91,809 |  |  | 643,627 |  |  | 301,413 |  |
| Non-GAAP gross profit | $ | 788,351 | $ | | 697,588 |  | $ | 472,869 |  | $ | 2,021,418 |  | $ | 1,368,631 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GAAP gross margin |  | 48.5 % |  |  | 34.6 % |  |  | 50.8 % |  |  | 44.2 % |  |  | 49.2 % |  |
| Non-GAAP gross margin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 65.1 % |  |  | 64.8 % |  |  | 63.0 % |  |  | 64.8 % |  |  | 63.0 % |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total GAAP operating expenses | $ | 621,161 | $ | | 638,498 |  | $ | 390,450 |  | $ | 1,760,111 |  | $ | 1,323,871 |  |
| Special items: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Share-based compensation |  | (109,720) |  |  | (111,440) |  |  | (55,352) |  |  | (320,950) |  |  | (170,005) |  |
| Restructuring related charges (b) |  | (5,861) |  |  | (12,294) |  |  | (19,312) |  |  | (31,041) |  |  | (161,189) |  |
| Amortization of acquired intangible assets |  | (109,591) |  |  | (109,419) |  |  | (26,355) |  |  | (253,837) |  |  | (79,064) |  |
| Other operating expenses (c) |  | (25,460) |  |  | (38,948) |  |  | (9,490) |  |  | (111,092) |  |  | (37,018) |  |
| Total special items |  | (250,632) |  |  | (272,101) |  |  | (110,509) |  |  | (716,920) |  |  | (447,276) |  |
| Total non-GAAP operating expenses | $ | 370,529 | $ | | 366,397 |  | $ | 279,941 |  | $ | 1,043,191 |  | $ | 876,595 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GAAP operating margin |  | (2.8)% |  |  | (24.8)% |  |  | (1.3)% |  |  | (12.3)% |  |  | (11.8)% |  |
| Other cost of goods sold (a) |  | 1.8 % |  |  | 14.5 % |  |  | 0.6 % |  |  | 6.1 % |  |  | 1.6 % |  |
| Share-based compensation |  | 9.8 % |  |  | 10.6 % |  |  | 8.0 % |  |  | 11.0 % |  |  | 8.4 % |  |
| Restructuring related charges (b) |  | 0.5 % |  |  | 1.1 % |  |  | 2.6 % |  |  | 1.0 % |  |  | 7.4 % |  |
| Amortization of acquired intangible assets |  | 23.1 % |  |  | 25.7 % |  |  | 14.6 % |  |  | 21.9 % |  |  | 15.4 % |  |
| Other operating expenses (c) |  | 2.1 % |  |  | 3.7 % |  |  | 1.2 % |  |  | 3.7 % |  |  | 1.7 % |  |
| Non-GAAP operating margin |  | 34.5 % |  |  | 30.8 % |  |  | 25.7 % |  |  | 31.4 % |  |  | 22.7 % |  |

**Marvell Technology, Inc.**

**Reconciliations from GAAP to Non-GAAP (Unaudited)**

**(In thousands, except per share amounts)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  |  | **Three Months Ended** | | | |  |  |  |  | **Nine Months Ended** | | | |  |
|  |  | **October 30,** |  |  | **July 31,** | |  | **October 31,** |  |  | **October 30,** | |  | **October 31,** |  |
|  |  | **2021** |  |  | **2021** |  |  | **2020** |  |  | **2021** |  |  | **2020** |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GAAP interest and other income (loss), net | $ | (34,235) | $ | | (35,318) |  | $ | (15,159) |  | $ | (103,249) |  | $ | (42,675) |  |
| Special items: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt issuance related costs and other (d) |  | (98) |  |  | 3,022 |  |  | (549) |  |  | 19,825 |  |  | (115) |  |
| Total special items |  | (98) |  |  | 3,022 |  |  | (549) |  |  | 19,825 |  |  | (115) |  |
| Total non-GAAP interest and other income (loss), net | $ | (34,333) | $ | | (32,296) |  | $ | (15,708) |  | $ | (83,424) |  | $ | (42,790) |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GAAP net loss | $ | (62,532) | $ | | (276,428) |  | $ | (22,908) |  | $ | (427,202) |  | $ | (293,834) |  |
| Special items: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other cost of goods sold (a) |  | 21,470 |  |  | 155,840 |  |  | 4,296 |  |  | 191,033 |  |  | 34,488 |  |
| Share-based compensation |  | 119,090 |  |  | 114,105 |  |  | 59,787 |  |  | 342,788 |  |  | 182,060 |  |
| Restructuring related charges (b) |  | 5,861 |  |  | 12,294 |  |  | 19,312 |  |  | 31,041 |  |  | 161,189 |  |
| Other operating expenses (c) |  | 25,460 |  |  | 38,948 |  |  | 9,490 |  |  | 111,092 |  |  | 37,018 |  |
| Amortization of acquired intangible assets |  | 279,282 |  |  | 276,672 |  |  | 109,433 |  |  | 684,593 |  |  | 333,934 |  |
| Debt issuance related costs and other (d) |  | (98) |  |  | 3,022 |  |  | (549) |  |  | 19,825 |  |  | (115) |  |
| Pre-tax total special items |  | 451,065 |  |  | 600,881 |  |  | 201,769 |  |  | 1,380,372 |  |  | 748,574 |  |
| Other income tax effects and adjustments (e) |  | (24,218) |  |  | (40,503) |  |  | (10,502) |  |  | (103,106) |  |  | (27,957) |  |
| Non-GAAP net income | $ | 364,315 | $ | | 283,950 |  | $ | 168,359 |  | $ | 850,064 |  | $ | 426,783 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GAAP weighted average shares — basic |  | 828,635 |  |  | 821,062 |  |  | 670,487 |  |  | 781,008 |  |  | 667,186 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GAAP weighted average shares — diluted |  | 828,635 |  |  | 821,062 |  |  | 670,487 |  |  | 781,008 |  |  | 667,186 |  |
| Non-GAAP weighted average shares — diluted (f) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 845,937 |  |  | 836,648 |  |  | 682,724 |  |  | 796,790 |  |  | 677,273 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GAAP diluted net loss per share | $ | (0.08) | $ | | (0.34) |  | $ | (0.03) |  | $ | (0.55) |  | $ | (0.44) |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-GAAP diluted net income per share | $ | 0.43 | $ | | 0.34 |  | $ | 0.25 |  | $ | 1.07 |  | $ | 0.63 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

1. Other costs of goods sold includes amortization of acquired inventory fair value adjustments.
2. Restructuring and other related items include asset impairment charges, employee severance costs, facilities related charges, and other.
3. Other operating expenses include integration and merger costs associated with acquisitions.
4. Debt issuance related costs and other includes the partial term loan repayment and bridge financing.
5. Other income tax effects and adjustments relate to tax provision based on a non-GAAP income tax rate of 5.0%.
6. Non-GAAP diluted weighted average shares differs from GAAP diluted weighted average shares due to the non-GAAP net income reported.

**Marvell Technology, Inc.**

**Outlook for the Fourth Quarter of Fiscal Year 2022**

**Reconciliations from GAAP to Non-GAAP (Unaudited)**

**(In millions, except per share amounts)**

**GAAP net revenue**



Special items:



Non-GAAP net revenue

**GAAP gross margin**



Special items:



Share-based compensation

Amortization of acquired intangible assets



Other costs of goods sold

Non-GAAP gross margin



**Total GAAP operating expenses**



Special items:

Share-based compensation



Amortization of acquired intangible assets

Restructuring related charges



Other operating expenses

Total non-GAAP operating expenses



**GAAP diluted net loss per share**



Special items:



Share-based compensation

Amortization of acquired intangible assets



Other income tax effects and adjustments

Non-GAAP diluted net income per share

**Outlook for Three Months Ended**

**January 29, 2022**

$1,320 +/- 3%

—

$1,320 +/- 3%

47.9% - 49.8%

0.8%

13.8%

1.6%



* 65%

$630 - $640

126

111

2

3



$390 - $395

$(0.03) +/- $0.04

0.16

0.37

(0.02)



$0.48 +/- $0.03

**Quarterly Revenue Trend (Unaudited)**

Our product solutions serve five large end markets where our technology is essential: (i) data center, (ii) carrier infrastructure, (iii) enterprise networking, (iv) consumer, and (v) automotive/industrial. These markets and their corresponding customer products and applications are noted in the table below:

|  |  |  |
| --- | --- | --- |
| **End market** |  | **Customer products and applications** |
|  |  |  |
| Data center | • | Cloud and on-premise Artificial intelligence (AI) systems |
|  | • Cloud and on-premise ethernet switching | |
|  | • Cloud and on-premise network-attached storage (NAS) | |
|  | • Cloud and on-premise servers | |
|  | • Cloud and on-premise storage area networks | |
|  | • Cloud and on-premise storage systems | |
|  | • Data center interconnect (DCI) | |
| Carrier infrastructure | • | Digital Subscriber Line Access Multiplexers (DSLAMs) |
|  | • | Ethernet switches |
|  | • | Optical transport systems |
|  | • | Routers |
|  | • Wireless radio access network (RAN) systems | |
| Enterprise networking | • | Campus and small medium enterprise routers |
|  | • Campus and small medium enterprise ethernet switches | |
|  | • Campus and small medium enterprise wireless access points (WAPs) | |
|  | • Network appliances (firewalls, and load balancers) | |
|  | • | Workstations |
| Consumer | • | Broadband gateways and routers |
|  | • | Gaming consoles |
|  | • | Home data storage |
|  | • Home wireless access points (WAPs) | |
|  | • | Personal Computers (PCs) |
|  | • | Printers |
|  | • Set-top boxes | |
| Automotive/industrial | • | Advanced driver-assistance systems (ADAS) |
|  | • | Autonomous vehicles (AV) |
|  | • In-vehicle networking | |
|  | • | Industrial ethernet switches |
|  | • United States military and government solutions | |
|  | • | Video surveillance |

**Quarterly Revenue Trend (Unaudited) (Continued)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  |  |  |  | **Three Months Ended** | |  |  |  | **% Change** | | |  |  |
| **Revenue by End Market (In** |  | **October 30,** | |  | **July 31,** | |  | **October 31,** |  | **YoY** | | | **QoQ** |  |
| **thousands)** |  | **2021\*** |  |  | **2021** |  |  | **2020** |  |  |
| Data center | $ | 499,748 |  | $ | 433,722 |  | $ | 239,159 |  | 109 % |  |  | 15 % |  |
| Carrier infrastructure |  | 215,108 |  |  | 196,656 |  |  | 168,584 |  | 28 % |  |  | 9 % |  |
| Enterprise networking |  | 247,210 |  |  | 222,732 |  |  | 158,933 |  | 56 % |  |  | 11 % |  |
| Consumer |  | 182,535 |  |  | 165,380 |  |  | 152,269 |  | 20 % |  |  | 10 % |  |
| Automotive/industrial |  | 66,644 |  |  | 57,391 |  |  | 31,198 |  | 114 % |  |  | 16 % |  |
| **Total Net Revenue** | $ | 1,211,245 |  | $ | 1,075,881 |  | $ | 750,143 |  | 61 % |  |  | 13 % |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

*\*Results for the three months ended October 30, 2021 include total Innovium revenue from the period of October 5, 2021 to October 30, 2021.*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  |  |  | **Three Months Ended** | |  |
| **Revenue by End Market % of** | **October 30,** | | **July 31,** | | **October 31,** |
| **Total** | **2021** |  | **2021** |  | **2020** |
| Data center | 41 % |  | 40 % |  | 32 % |
| Carrier infrastructure | 18 % |  | 18 % |  | 23 % |
| Enterprise networking | 20 % |  | 21 % |  | 21 % |
| Consumer | 15 % |  | 16 % |  | 20 % |
| Automotive/industrial | 6 % |  | 5 % |  | 4 % |
| **Total Net Revenue** | 100 % |  | 100 % |  | 100 % |
|  |  |  |  |  |  |

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